

September 5, 2023

Company	Vision Inc.
Representative	Kenichi Sano, Chairman and CEO Tokyo Stock Exchange Prime Market Stock Code: 9416
Contact	Shinichi Nakamoto, Director and CFO (Tel. +81 3 (5287) 3110)

**Vision Inc., an Information and Communications Service provider, launched its own broadband service to increase customer satisfaction through comprehensive and sustainable transactions.**

Vision Inc. (Headquarters: Shinjuku-ku, Tokyo, President, Representative Director and COO: Kenji Ota, hereinafter Vision), the provider of the GLOBAL WiFi business and the Information and Communications Service business for corporations began accepting applications for “Vision Hikari”, an optical broadband service for corporations and sole proprietors on September 1, 2023.



“Vision Hikari” is a broadband service that uses fiber optic lines provided by NTT East and West and will be available at a low price whilst maintaining a high quality. By switching from the conventional agency model to an in-house service provision, we will be able to offer a comprehensive telecommunications infrastructure at flexible prices and expand our customer support by establishing a dedicated in-house contact point.

■ **Application**

In addition to accepting new applications through the “Vision Hikari” portal site (<https://vision-hikari.com/>), our sales team is actively working with existing customers.

■ **Goals of providing in-house broadband service**

1. Increase customer benefits through flexible pricing, which has been difficult to achieve with standard intermediary services.
2. Improve services as needed by reflecting customer feedback, received at the company’s support desk.
3. Sustain business transactions (strengthening the subscription-based business model) by providing a wide and complex range of services and products.

■ **Pricing plans and rates (regular prices)**

- (1) Initial cost

		Initial costs		
Type	Administrative fee	Construction fee (Lump-sum payment)	Construction fee (Pay in installments)	Telephone-related construction
Apartments	¥3,000	<ul style="list-style-type: none"> <li>■ Dispatched construction Fee ¥15,000</li> <li>*Saturdays, Sundays, and holidays added ¥3,000</li> <li>■ No-dispatched construction Fee ¥2,000</li> </ul>	<ul style="list-style-type: none"> <li>■ Dispatched construction First time ¥3,000 From the 2nd month ¥500 (24 times)</li> </ul>	Telephone installation fee ¥1,000  For number portability Number transfer fee ¥2,000/number  Line suspension fee ¥1,000/line
Family (Detached houses)		<ul style="list-style-type: none"> <li>■ Dispatched construction Fee ¥18,000</li> <li>*Saturdays, Sundays, and holidays added ¥3,000</li> <li>■ No-dispatched construction Fee ¥2,000</li> </ul>	<ul style="list-style-type: none"> <li>■ Dispatched construction First time ¥3,000 From the 2nd month ¥625 (24 times)</li> </ul>	

## (2) Monthly cost

Monthly cost * regular prices				
Type	Plan	Minimum contract period	Price	Hikari Denwa service
Apartments	Vision Hikari Apartment (regular price)	None	¥4,780	Vision Hikari Denwa ¥500 Vision Hikari Denwa A ¥1,500
	Vision Hikari Apartment (without ISP) (regular price)	None	¥3,780	
Family (Detached houses)	Vision Hikari Family (regular price)	None	¥5,980	
	Vision Hikari Family (without ISP) (regular price)	None	¥4,980	

[Tax excluded]

### ■ Outline of “Vision Hikari”

- Homepage: <https://vision-hikari.com/>
- Service details: Broadband service for corporations and sole proprietors using fiber optic lines provided by NTT East and West (Vision as line operator).
- Contact:
  - Vision Hikari Customer Center
  - Toll-Free Call: 0120-866-029
  - \*Business Hours... Weekdays 9:00-18:00 (Excluding weekends and national holidays)
- Payment method: Direct debit / credit card / bank or convenience store counter (handling charge ¥400: tax excluded)
  - \* Invoice fee: ¥400 (tax excluded)

### ■ Vision Inc. Company Profile



With the corporate philosophy of “To contribute to the global information and communications revolution” and slogan of “More vision, more success,” Vision provides services primarily in the information and communications field and makes decisions with a clear vision to help customers achieve greater success.

- Trade Name: Vision Inc.
- Prime Market of the Tokyo Stock Exchange (Code: 9416)
- Representative: President, Representative Director and COO Kenji Ota
- Headquarters: Shinjuku East Side Square 8F, 6-27-30 Shinjuku, Shinjuku-ku, Tokyo  
160-0022, Japan
- Incorporated: December 2001 (Established June 1995)
- Capital: ¥2,557,013,250
- Homepage: <https://www.vision-net.co.jp/en>
- Businesses:

1. GLOBAL WiFi

International / Domestic (Japan)

2. Information and Communications Service

Fixed-line telecommunications service / Mobile communications service / Broadband service

Office automation equipment service / Internet media services

3. Glamping and Tourism

4. Others