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#### Notice Concerning Acquisition and Lease of New Asset (Hotel JAL City Kannai Yokohama)

This is to inform you that Japan Hotel REIT Advisors, Co., Ltd. (hereinafter called the "Asset Management Company"), the asset management company of Japan Hotel REIT Investment Corporation (hereinafter called "JHR"), has resolved to acquire and lease the property below (hereinafter called the "Asset for Anticipated Acquisition") today on behalf of JHR.

The lessee falls under the category of interested parties under the Act on Investment Trusts and Investment Corporations (Act No. 198 of June 4, 1951. as amended. Hereinafter called the "Investment Trust Act."). For this reason, the consent of JHR, based on the approval of the JHR's board of directors, has been obtained for the conclusion of the lease contract in accordance with the Investment Trust Act and the code of sponsor-related party transactions stipulated by the Asset Management Company (For details, please refer to "9. Transactions with interested parties" below.).

#### 1. Summary of the Asset for Anticipated Acquisition

Name of the Asset for Anticipated Acquisition	Asset type (*1)	Rent type	Anticipated acquisition price (*2)	Anticipated acquisition date	Collateral	
Hotel JAL City Kannai Yokohama	Limited- service hotel	Fixed rent and Variable rent	JPY4,000,000 thousand	December 22, 2023	Unsecured	

<sup>(\*1)</sup> JHR categorizes hotels into three types, "limited-service hotel" (hotels specializing in selling guest rooms), "full-service hotel" (hotels providing comprehensive services, not only selling guest rooms), and "resort hotel" (among full-service hotels, hotels located in resort areas, which are areas with rich natural environment or tourist attractions such as hot springs and scenic spots, or areas surrounding famous leisure facilities and leisure facilities with high ability to attract customers, etc.) according to the manner of operation provided. The same shall apply below.

(\*3) Please refer to "6. Summary of the Seller" below for information on the seller.

# 2. Rationale for Acquisition

JHR aims to provide investors with attractive investment opportunities in hotel assets that can realize both stability and upside potential. The Asset Management Company has determined to acquire the Asset for Anticipated Acquisition based on the judgment that the Asset for Anticipated Acquisition meets the directionality of JHR above for the following reasons.

Hotel JAL City Kannai Yokohama, the Asset for Anticipated Acquisition, is located in the Kannai area of Yokohama, which can capture demand for both business and leisure. The hotel is steadily capturing demand for accommodation in the current hotel market. JHR believes that the hotel will continue to attract growing demand for accommodation.

<sup>(\*2)</sup> The purchase and sale agreement of beneficial interest in trust, etc. (hereinafter called the "PSA") has been concluded with the seller to acquire the Asset for Anticipated Acquisition. The anticipated acquisition price of the Assets for Anticipated Acquisition is the price set forth in the PSA and other related agreements. The anticipated acquisition price does not include expenses for acquisition, property taxes, city planning taxes, consumption taxes, etc.



The Asset for Anticipated Acquisition is scheduled to be leased to K.K. Yokohama Yamashita-cho Operations. (hereinafter called "HMJ subsidiary"), which is 100% owned by Hotel Management Japan Co., Ltd. (hereinafter called "HMJ"), a strategic partner of JHR. The rent structure stipulated in the lease agreement ensures stability for JHR through fixed rents, while upside can be expected through variable rents. JHR believes that the acquisition of the Asset for Anticipated Acquisition will improve the quality of its portfolio.

JHR's selection criteria for hotel lessees is a comprehensive evaluation of creditworthiness and hotel management ability. JHR believes that the lessee of the Asset for Anticipated Acquisition meets the tenant selection criteria stated in the "Report on the Management Structure of Issuers of Real Estate Investment Trust Securities, etc." released by JHR on March 31, 2023.

#### 3. Features of the Asset for Anticipated Acquisition

# (1) Yokohama Hotel Market

The Kannai area, which is located in the center of Yokohama and has convenient transportation, is surrounded by administrative institutions such as Kanagawa Prefectural Office and Yokohama City Hall, as well as major tourist spots such as Minato Mirai, Yokohama Chinatown, and Yamashita Park. The Kannai area is a market that can capture business demand on weekdays, leisure demand on weekends, and demand for events held in Yokohama Stadium, Pacifico Yokohama, etc. As the hotel market recovers from the COVID-19 pandemic and heads toward growth, domestic and international business and leisure demand is expected to continue expanding. Based on these factors, JHR believes that the Kannai area of Yokohama is a hotel market that can be expected to grow further.

#### (2) Features of the Asset for Anticipated Acquisition

### a. Superiority in location

The Asset for Anticipated Acquisition boasts excellent accessibility, with Nihon-Odori Station just around a 2-minute walk away and Kannai Station around a 10-minute walk away. It is located in a bustling area with many offices and major tourist attractions.

### b. Superiority in infrastructure

The Asset for Anticipated Acquisition is a 170-room limited-service hotel completed in 2006. Since the hotel mainly consists of twin rooms, all rooms can accommodate two or more people. Thus, JHR believes that this hotel is suitable for capturing both business and leisure demand.

# c. Superiority in operations

JHR, together with the HMJ subsidiary, a potential lessee, aims to grow through an active asset management strategy using the HMJ platform.

The operation of the Asset for Anticipated Acquisition will continue to be entrusted to Okura Nikko Hotel Management Co., Ltd., the current operator of the Asset for Anticipated Acquisition. JHR already owns Hotel Nikko Alivila and Hotel Nikko Nara, operated by Okura Nikko Hotel Management Co., Ltd., and believes that further upside can be pursued through collaboration with the company.



# 4. Details of the Asset for Anticipated Acquisition

Property No.	. 60	Property Name	Hotel IAI City Kan	nai Vokohama						
Property No.   60   Property Name   Hotel JAL City Kannai Yokohama  1. Asset summary (*1)										
Asset category  Anticipated acquisition date		Real estate beneficial interest in trust								
Anticipated acquisition date  Anticipated acquisition price		December 22, 2023								
Anticipated acquisition price  Appraisal value		JPY4,000,000 thousand JPY4,310,000 thousand (Please refer to "13. Appraisal Report Summary" below for details.)								
			saild (Flease leter to	13. Appraisai Kepoi	t Summary below it	or details.)				
	of real estate (or trus	Hotel/Limited-serv	ioo hotal							
intended use	Land		ice notei							
Ownership		Ownership								
	Building Plot No.	Ownership 72-2,72-3 Yamashita-cho, Naka-ku, Yokohama-shi, Kanagawa								
	Address	· ·	Naka-ku, Yokohama-	, ,	а					
	Acreage	903.63 m <sup>2</sup>	Ivaka-ku, Tokonama-	siii, Kanagawa						
Land	Zoning, etc.		Commercial district, Fire prevention district							
	Building-to-land	*								
	ratio	100%								
	Floor area ratio	600%	600%							
	Structure and stories	RC with flat roof, t	en floors above groui	nd and one basement	floor					
	Intended use	Hotels, parking lots								
	Completion	November 2006								
Building	Total floor space (*3)	5,770.18 m <sup>2</sup>	5,770.18 m <sup>2</sup>							
	Designer	Mitsubishi Jisho D								
	Constructor	SHIMIZU CORPO	RATION							
	Institute that confirmed the building	URBAN HOUSING EVALUATION CENTER								
Present own	er	Undisclosed								
3. Transpor	( /									
	ely 2-minute walk from									
•	ely 10-minutes-walk fro	m Kannaı Statıon on	the JR Keihin Tohok	u/Negishi Line						
4. Lease stat		1								
Total number		5,770.18 m <sup>2</sup>								
Leasable are	` /	5,770.18 m <sup>2</sup>								
		,	ontract (Fixed-term bu	uilding lease contract	as stimulated in Artic	le 38 of the Act on				
Lease catego	ory	Land and Building		mang rease contract	as supulated in There	ie 30 of the 7 tet on				
		Fixed rent JPY11,250 thousand/month								
Contracted re	ent	Variable rent	Variable rent  If the annual AGOP exceeds the base amount (150,000 thousand yen), the excess amount multiplied by 95%.							
Terms of leas	se	December 22, 2022		1 7						
	guarantee money (*6)	December 22, 2023 to December 31, 2033  JPY0								
1		End of	End of	End of	End of	End of				
	ccupancy rate for the	December 2018	December 2019	December 2020	December 2021	December 2022				
past rive yea	rs based on area	100%	100%	100%	100%	100%				
5. Related p	arties for hotel operat	ion								
Hotel lessee		K.K.Yokohama Ya	mashita-cho Operatio	ns						
Operation su	pport company	Okura Nikko Hotel Management Co., Ltd.								
Property man		Sun Frontier Fudousan Co., Ltd.								
6. Hotel web	` ′									
https://www.	okura-nikko.com/japan	/yokohama/hotel-jal-	city-kannai-yokoham	a/						
7. Summary of the building inspection report										
Investigation		DAIWA REAL ESTATE APPRAISAL CO., LTD.								
Investigation		September 6, 2023								
	Urgently required	JPY0								
Repair expenses	Required within one year	JPY0								
D-21 1 7	Total amount for another 12 years	JPY235,992 thousa	and							
Eartnquake I	PML value (*8)	7.9%								



#### 8. Special remark

Not applicable

(\*1) Asset summary

Asset category indicates the category of real estate beneficial interest in trust as a specified asset and the hotel's movable assets to be purchased together with the real estate beneficial interest in trust (hereinafter called the "real estate and other assets").

Anticipated acquisition price is the price stated on the PSA and other related agreements and does not include various expenses required for the acquisition of the real estate and other assets (e.g., brokerage fee).

(\*2) Summary of real estate (or trusted real estate)

Structures and stories, intended use of the buildings and completion of the building are taken from the certified copy of real estate registry. However, if erroneous information is identified by investigation, correct information is stated.

In Structures, S means Steel-framed structure, RC means Reinforced Concrete structure and SRC means Steel Reinforced Concrete structure. Zoning, etc. (use district, special use district, fire prevention district or quasi-fire prevention district) are stated based on Article 8, Clause 1-1, Clause 1-2, and Clause 1-5 of the City Planning Act.

\*3) Total floor space

It is a total of the exclusive areas of the hotel and the floor space of attached buildings taken from the certified copy of real estate registry.

(\*4) Transportation

Stated according to the information on the website currently operated by the hotel operator.

(\*5) Leasable area and Leased area

It is a total contracted area (including car parking space) based on the building lease agreements with hotel lessees, retail space lessees and office lessees.

(\*6) Deposit and guarantee money

The amount is based on the fixed-term building lease agreement with the hotel lessee.

(\*7) Hotel website

Stated the website address currently operated by the hotel operator.

(\*8) PM

PML (Probable Maximum Loss) is the anticipated damage ratio resulting from an earthquake. Since no uniform definition has been made yet on PML, we used the following method. Probability and anticipated loss amount caused by a major earthquake that may occur once every 475 years are evaluated and statistically processed to identify the anticipated percentage of loss amount against the building replacement cost. It has been calculated based on on-site inspection, assessment of building condition, confirmation of the consistency with the design document, ground investigation, local factors, and structural investigation.

(\*9) All monetary amounts are rounded down to the nearest JPY1,000.



# 5. Impact on JHR's finances if the Forward Commitment, etc.\* Is Not Fulfilled.

The PSA related to the Asset for Anticipated Acquisition falls under forward commitments, etc.\*. Under the PSA, if JHR or the seller breaches the PSA, the other party may cancel the agreement and demand an amount equivalent to 10% of the purchase price as a penalty. Considering the size of JHR's assets and cash flow level, we believe that the level of the penalty will not excessively impact JHR's overall portfolio and is unlikely to have a material impact on JHR's finances, dividend payments, etc.

(\*) Forward commitment, etc." is defined in the Comprehensive Guidelines for Supervision of Financial Instruments Business Operators, etc. by Financial Services Agency as "a postdated real estate transaction contract where there is an agreement to either make a financial settlement or close on a property sale after a period of one month or more following the conclusion of the contract, or any other similar contracts."

# 6. Summary of the Seller

Not disclosed because the approval of the seller (a Japanese corporation) has not been obtained. No capital, human, or business relationships are to be specifically noted between JHR or the Asset Management Company and the seller.

#### 7. Status of Previous Owner, etc.

This is not an acquisition from a party with any special interest relationship with JHR or the Asset Management Company.

#### 8. Summary of Broker

No brokers were involved in the transaction for the Asset for Anticipated Acquisition.

#### 9. Transaction with Interested Party

HMJ owns 100% of the shares of the lessee, K.K. Yokohama Yamashita-cho Operations. HMJ falls under the category of an interested party, etc., as defined in Article 201 of the Investment Trust Act and Article 123 of the Order for Enforcement of the Act on Investment Trusts and Investment Corporations (Cabinet Order No. 480 of 2000, as amended). Therefore, the above lessee, in which HMJ holds shares, will also fall under an interested party, etc. Thus, in concluding a fixed-term building lease contract with K.K. Yokohama Yamashita-cho Operations, the Asset Management Company has followed the appropriate procedures stipulated in the Rules on Transactions with Sponsor-related parties, internal code of the Asset Management Company, including approval at the meetings of the Compliance Committee attended by outside experts and JHR's Board of Directors.

#### 10. Settlement Method

JHR plans to pay the transaction amounts by loans and using cash on hand.

# 11. Schedule of Settlement Dates

Resolution for the acquisition	November 7, 2023		
Conclusion of purchase and sale agreement	November 7, 2023		
Date of settlement and delivery	December 22, 2023 (Plan)		

#### 12. Future Prospects

The impact on the operating forecast for the fiscal year 2023 (from January 1, 2023, to December 31, 2023) is negligible and will remain unchanged.



# 13. Real Estate Appraisal Report Summary

Real	Estate Appraisal Report Summary						
Property name		Hotel JAL City Kannai Yokohama					
Appraisal value		JPY4,310,000 thousand					
Name of appraiser		Japan Real Estate Institute					
Date of appraisal		September 30, 2023					
	Item	Details (JPY thousand)	Summary, etc.				
	ated value by income approach	4,310,000					
V	Value by direct capitalization method	4,410,000					
	Operating income	231,418					
	Potential gross income	231,418					
	Potential rent income	231,418					
	Utilities income	0					
	Parking lots income	0					
	Other income	0					
	Vacancy loss, etc.	0					
	Operating expenses	25,044					
	Maintenance and management expenses	0					
	Utilities cost	0					
	Repair expenses	5,900					
	Property management fee	1,800					
	Tenant leasing cost, etc.	0					
	Tax and public dues	16,243					
	Non-life insurance premium	601					
	Other expenses	500					
	Net operating income	206,374					
	Gain on management of deposits	0					
	Capital expenditures	14,024	Assessed with consideration to the level of capital expenditure for similar properties, the building age, the average value of annual repair and renewal expenses on the engineering report				
	FF&E Reserve	11,498	repair and renewar expenses on the engineering report				
	Net cash flow	180.852					
	Cap rate	4.1%					
7	Value by DCF method	4,210,000					
"	Discount rate	3.9%					
	Terminal cap rate	4.3%					
Indica	ated value by cost approach	3,830,000					
	and ratio	67.9%					
	Building ratio	32.1%					
•	matters noted in appraisal by appraiser	The appraiser considered that indicated value by an income approach, which reliably reproduced the price formation process from an earnings perspective, is more persuasive than indicated value by a cost approach. Therefore, the appraiser determined the appraisal value by standardizing on the indicated value by income approach and by taking note of the indicated value by cost approach as reference.					

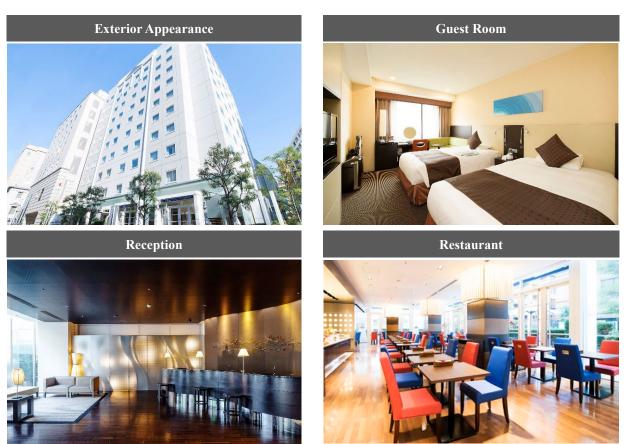
<sup>\*</sup> Website of Japan Hotel REIT Investment Corporation: <a href="https://www.jhrth.co.jp/en/">https://www.jhrth.co.jp/en/</a>



<a href="#"><Attachment 1> Map around the Asset for Anticipated Acquisition</a>



<a href="#"><Attachment 2> Exterior appearance and interior of the Asset for Anticipated Acquisition</a>





# (Reference) The portfolio list after the acquisition of the Assets for Anticipated Acquisitions

Property No.	Property Name	Туре	Grade	No. of Guest Rooms (*1)	Area (*2)	Building Completion	Acquisition Price (*3) (JPY MM)	Investment Ratio (*4)
1	Kobe Meriken Park Oriental Hotel	Full-service	Upper-middle	323	Kansai (excluding Osaka)	July 1995	10,900	2.7%
2	Oriental Hotel Tokyo Bay	Full-service	Mid-price	511	Kanto (excluding Tokyo)	May 1995	19,900	5.0%
3	Namba Oriental Hotel	Limited-service	Mid-price	258	Osaka	March 1996	15,000	3.8%
4	Hotel Nikko Alivila	Resort	Luxury	397	Okinawa	April 1994	18,900	4.8%
5	Oriental Hotel Hiroshima	Full-service	Upper-middle	227	Chugoku	September 1993 Extended in September 2006	4,100	1.0%
8	The Beach Tower Okinawa	Resort	Mid-price	280	Okinawa	March 2004 Extended in June 2005 Extended in May 2006	7,610	1.9%
9	Hakone Setsugetsuka	Resort	Mid-price	158	Kanto (excluding Tokyo)	October 2006	4,070	1.0%
10	Dormy Inn Kumamoto	Limited-service	Mid-price	291	Kyushu (excluding Okinawa)	January 2008	2,334	0.6%
12	the b suidobashi	Limited-service	Mid-price	99	Tokyo	August 1986 Extended in September 1989	1,120	0.3%
13	dormy inn EXPRESS Asakusa	Limited-service	Economy	75	Tokyo	March 1997	999	0.3%
14	Hakata Nakasu Washington Hotel Plaza	Limited-service	Mid-price	247	Kyushu (excluding Okinawa)	March 1995	2,130	0.5%
15	Nara Washington Hotel Plaza	Limited-service	Mid-price	204	Kansai (excluding Osaka)	March 2000	2,050	0.5%
16	R&B Hotel Ueno-hirokoji	Limited-service	Economy	176	Tokyo	April 2002	1,720	0.4%
18	Comfort Hotel Tokyo Higashi Nihombashi	Limited-service	Economy	259	Tokyo	January 2008	3,746	0.9%
22	Smile Hotel Nihombashi Mitsukoshimae	Limited-service	Economy	164	Tokyo	March 1997	2,108	0.5%
24	Toyoko Inn Hakata-guchi Ekimae	Limited-service	Economy	256	Kyushu (excluding Okinawa)	Main building and annex both in September 2001	1,652	0.4%
25	Chisun Hotel Kamata	Limited-service	Economy	105	Tokyo	January 1992	1,512	0.4%
26	Chisun Inn Kamata	Limited-service	Economy	70	Tokyo	April 2003	823	0.2%
29	Oriental Hotel Universal City	Resort	Mid-price	330	Osaka	June 2001	6,753	1.7%
31	Hilton Tokyo Bay	Resort	Luxury	828	Kanto (excluding Tokyo)	June 1988	26,050	6.6%
32	ibis Styles Kyoto Station	Limited-service	Mid-price	215	Kansai (excluding Osaka)	March 2009	6,600	1.7%
33	ibis Styles Sapporo	Limited-service	Mid-price	278	Hokkaido	July 2010	6,797	1.7%
34	Mercure Sapporo	Limited-service	Mid-price	285	Hokkaido	April 2009	6,000	1.5%
35	Mercure Okinawa Naha	Limited-service	Mid-price	260	Okinawa	August 2009	3,000	0.8%
37	the b ikebukuro	Limited-service	Mid-price	175	Tokyo	June 1982	6,520	1.6%
39	the b hachioji	Limited-service	Mid-price	196	Tokyo	August 1986	2,610	0.7%
40	the b hakata	Limited-service	Mid-price	175	Kyushu (excluding Okinawa)	September 1997	2,300	0.6%
41	Hotel Francs	Full-service	Mid-price	222	Kanto (excluding Tokyo)	August 1991	3,105	0.8%
42	Mercure Yokosuka	Full-service	Mid-price	160	Kanto (excluding Tokyo)	November 1993	1,650	0.4%



Property No.	Property Name	Туре	Grade	No. of Guest Rooms (*1)	Area (*2)	Building Completion	Acquisition Price (*3) (JPY MM)	Investment Ratio (*4)
43	Oriental Hotel Okinawa Resort & Spa	Resort	Upper-middle	361	Okinawa	February 2005 Extended in December 2006	14,950	3.8%
44	ACTIVE-INTER CITY HIROSHIMA (*5) (Sheraton Grand Hiroshima Hotel)	Full-service	Luxury	238	Chugoku	August 2010	17,320	4.4%
45	CANDEO HOTELS UENO- KOEN	Limited-service	Mid-price	268	Tokyo	December 2009	6,705	1.7%
46	Oriental Hotel Fukuoka Hakata Station	Full-service	Upper-middle	221	Kyushu (excluding Okinawa)	July 1985	7,197	1.8%
47	Holiday Inn Osaka Namba	Limited-service	Mid-price	314	Osaka	August 2008	27,000	6.8%
48	Hotel Oriental Express Fukuoka Tenjin	Limited-service	Mid-price	263	Kyushu (excluding Okinawa)	April 1999	5,248	1.3%
49	Hilton Nagoya	Full-service	Luxury	460	Chubu	February 1989	15,250	3.8%
50	Hilton Tokyo Narita Airport	Full-service	Upper-middle	548	Kanto (excluding Tokyo)	August 1993	13,175	3.3%
51	International Garden Hotel Narita	Full-service	Mid-price	463	Kanto (excluding Tokyo)	May 1996	9,125	2.3%
52	Hotel Nikko Nara	Full-service	Upper-middle	330	Kansai (excluding Osaka)	February 1998	10,373	2.6%
53	Hotel Oriental Express Osaka Shinsaibashi	Limited-service	Mid-price	124	Osaka	January 2018	2,738	0.7%
54	Hilton Tokyo Odaiba	Full-service	Upper-middle	453	Tokyo	January 1996	62,400	15.7%
55	UAN kanazawa	Limited-service	Upper-middle	47	Chubu	September 2017	2,050	0.5%
56	Sotetsu Fresa Inn Shimbashi- Karasumoriguchi	Limited-service	Mid-price	220	Tokyo	March 2008	8,400	2.1%
57	La'gent Stay Sapporo Odori	Limited-service	Mid-price	219	Hokkaido	June 2016	10,020	2.5%
58	Oriental Hotel Kyoto Rokujo	Limited-service	Mid-price	166	Kansai (excluding Osaka)	September 2019	4,446	1.1%
59	Hotel Oriental Express Fukuoka Nakasu Kawabata	Limited-service	Mid-price	183	Kyushu (excluding Okinawa)	April 2021	4,460	1.1%
60	Hotel JAL City Kannai Yokohama	Limited-service	Mid-price	170	Kanto (excluding Tokyo)	November 2006	4,000	1.0%
	Total	=	-	12,272	-	-	396,918	100.0%

- (\*1) Number of rooms available to sell as of today.
- (\*2) Tokyo means Tokyo metropolitan area. Kanto (excluding Tokyo) means Kanagawa, Chiba, Saitama, Ibaraki, Gunma, Tochigi, and Yamanashi prefectures. Chubu means Aichi, Mie, Shizuoka, Nagano, Gifu, Niigata, Toyama, Ishikawa, and Fukui prefectures. Osaka means Osaka prefecture; Kansai (excluding Osaka) means Kyoto, Shiga, Hyogo, Nara, and Wakayama prefectures; Chugoku means Hiroshima, Okayama, Tottori, Yamaguchi, and Shimane prefectures; Kyushu (excluding Okinawa) means Fukuoka, Nagasaki, Miyazaki, Kumamoto, Saga, Oita, and Kagoshima prefectures, and Okinawa means Okinawa prefecture.
- (\*3) The acquisition prices stated on the PSA and other related agreements are indicated (consumption taxes, local consumption taxes, and acquisition expenses such as brokerage fees are not included). The acceptance prices are indicated for the assets accepted through the merger. The anticipated acquisition price is indicated for the Asset for Anticipated Acquisition.
- (\*4) The percentage of each acquisition price or anticipated acquisition price to the total acquisition price (including anticipated acquisition price) is indicated and the numbers are rounded off to one decimal place.
- (\*5) Type, grade, and total number of guest rooms of ACTIVE-INTER CITY HIROSHIMA are those of the main facility, Sheraton Grand Hiroshima Hotel.
- (\*6) Numbers for the assets JHR has disposed of are excluded from the table above.