

第 2 四 半 期 決 算 補 足 資 料

2 0 1 5 年 3 月 期

(2014年4月1日～2015年3月31日)

Financial and Operational Highlights Six months ended September 30, 2014

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株式会社 丸井グループ
MARUI GROUP CO., LTD.

<http://www.0101maruigroup.co.jp>

1. 連結決算概要

Summary of consolidated financial results

(百万円 Millions of yen)

	2013/9/30		2014/9/30		2014/3/31	
	6カ月 Six months ended September 30, 2013	前年比 YOY (%)	6カ月 Six months ended September 30, 2014	前年比 YOY (%)	12カ月 Fiscal year ended March 31, 2014	前年比 YOY (%)
売上高 Total operating revenues	195,935	101.0	193,687	98.9	416,460	102.2
売上総利益 Gross profit	74,046	104.2	77,363	104.5	155,726	105.1
販売費及び一般管理費 Selling, general and administrative expenses	63,329	103.0	66,902	105.6	128,579	103.8
営業利益 Operating income	10,716	112.0	10,461	97.6	27,146	111.8
経常利益 Ordinary income	11,075	116.1	10,498	94.8	27,698	113.3
当期純利益 Net income	6,144	163.2	5,891	95.9	15,409	116.3
売上総利益率 Gross margin on total operating revenues	37.8%	+1.2%	39.9%	+2.1%	37.4%	+1.0%
小売・店舗事業荒利益率 Gross margin of retailing and store operation	27.8%	△0.1%	27.8%	±0.0%	27.7%	±0.0%
営業利益率 Operating income on total operating revenues	5.5%	+0.6%	5.4%	△0.1%	6.5%	+0.5%

(百万円 Millions of yen)

総資産 Total assets	650,324	105.2	664,064	102.1	664,019	106.4
純資産 Net assets	309,796	106.3	320,828	103.6	315,889	103.9
自己資本比率 Equity ratio	47.6%	+0.5%	48.2%	+0.6%	47.5%	△1.1%
自己資本当期純利益率(ROE) Return on equity	—	—	—	—	5.0%	+0.5%
総資産経常利益率 Ordinary income as % of total assets	1.7%	+0.2%	1.6%	△0.1%	4.3%	+0.4%
設備投資 Capital investments	4,936	159.4	5,946	120.5	11,238	146.6
減価償却費 Depreciation and amortization	4,863	90.2	5,070	104.3	9,988	91.2
有利子負債 Interest-bearing debt	265,769	105.4	263,833	99.3	264,824	108.6
連結子会社数 Number of consolidated subsidiaries	10	△ 1	10	—	10	△ 1

(円 Yen)

1株当たり四半期(当期)純利益 Net income per share	22.44	163.1	21.52	95.9	56.29	116.2
1株当たり純資産額 Net assets per share	1,130.16	106.2	1,170.25	103.5	1,152.28	103.9
1株当たり配当金 Cash dividends per share	9.00	128.6	9.00	100.0	18.00	120.0

2. 売上高の状況

Operating revenues

(百万円 Millions of yen)

	2013/9/30		2014/9/30		2014/3/31	
	6ヵ月 Six months ended September 30, 2013	前年比 YOY (%)	6ヵ月 Six months ended September 30, 2014	前年比 YOY (%)	12ヵ月 Fiscal year ended March 31, 2014	前年比 YOY (%)
商品売上高 Product sales	148,698	97.7	140,966	94.8	317,334	98.8
賃貸収入等 Rent revenues and others	2,489	102.6	2,846	114.3	5,008	103.4
小売・店舗事業 Retailing and store operation	151,188	97.8	143,812	95.1	322,342	98.9
* (総売上高) (Gross sales of retailing and store operation)	(158,977)	(98.1)	(153,032)	(96.3)	(338,586)	(99.2)
割賦手数料 Financial charges earned on installment sales	9,875	124.5	13,531	137.0	20,700	123.8
消費者ローン利息収入 Interest income on consumer loans	10,514	98.0	10,855	103.2	21,084	99.5
加盟店手数料 Affiliated merchants	5,826	128.0	7,088	121.7	12,738	130.1
その他 Others	2,289	127.6	2,867	125.2	4,896	127.7
カード事業 Credit card services	28,506	114.0	34,343	120.5	59,421	115.3
小売関連サービス事業 Retailing-related services	16,240	113.4	15,531	95.6	34,695	116.3
合計 Total operating revenues	195,935	101.0	193,687	98.9	416,460	102.2

* 「小売・店舗事業」では、従来の仕入販売を中心としたビジネスモデルを転換し、定期借家契約によるテナント導入をすすめております。したがって、販売動向と売上規模を継続的に開示するため、商品売上高に定借テナントの売上高等を加えて「総売上高」を表示しております。

Retailing and store operations are transitioning from the conventional business model focused on product purchasing and sales to a model that includes revenues from tenants with fixed-term rental contracts. Accordingly, gross sales of retailing and store operation is displayed including both product sales and revenues from fixed-term rental tenant contracts in order to provide an ongoing view of sales trends and sales scale in these operations.

3. 販売費及び一般管理費の状況

Selling, general and administrative expenses

(百万円 Millions of yen)

	2013/9/30		2014/9/30		2014/3/31	
	6ヵ月 Six months ended September 30, 2013	前年比 YOY (%)	6ヵ月 Six months ended September 30, 2014	前年比 YOY (%)	12ヵ月 Fiscal year ended March 31, 2014	前年比 YOY (%)
販売促進費 Sales promotion expenses	8,277	120.2	9,230	111.5	18,269	126.9
販売事務費 Sales administration costs	10,485	105.5	10,344	98.7	21,118	103.1
人件費 Personnel cost	22,235	100.6	22,523	101.3	44,115	100.5
設備費 Equipment costs	14,595	100.4	14,072	96.4	28,498	98.7
減価償却費 Depreciation and amortization	4,154	89.9	4,305	103.6	8,542	91.3
貸倒費用 Provision for bad debts	3,168	108.3	3,698	116.7	6,361	107.6
利息返還費用 Expenses for interest repayment	—	—	2,203	—	867	—
その他 Others	413	83.8	524	127.1	807	85.7
合計 Total	63,329	103.0	66,902	105.6	128,579	103.8

4. セグメント情報

Segment information

(百万円 Millions of yen)

		2013/9/30		2014/9/30		2014/3/31	
		6カ月 Six months ended September 30, 2013	前年比 YOY (%)	6カ月 Six months ended September 30, 2014	前年比 YOY (%)	12カ月 Fiscal year ended March 31, 2014	前年比 YOY (%)
小売・店舗 事業 Retailing and store operation	売上高 Operating revenues	154,014	97.9	146,296	95.0	327,832	98.9
	営業利益 Operating income	2,926	95.7	2,115	72.3	10,562	103.3
	営業利益率 Operating income on total operating revenues	1.9%	±0.0%	1.4%	△0.5%	3.2%	+0.1%
カード 事業 Credit card services	売上高 Operating revenues	29,549	113.4	35,362	119.7	61,795	115.0
	営業利益 Operating income	7,568	118.8	8,850	116.9	15,634	118.6
	営業利益率 Operating income on total operating revenues	25.6%	+1.1%	25.0%	△0.6%	25.3%	+0.8%
小売関連 サービス 事業 Retailing-related services	売上高 Operating revenues	27,190	114.2	27,635	101.6	59,509	118.7
	営業利益 Operating income	2,034	130.2	1,443	70.9	4,523	130.9
	営業利益率 Operating income on total operating revenues	7.5%	+0.9%	5.2%	△2.3%	7.6%	+0.7%

5. 連結貸借対照表の概要

Summary of consolidated balance sheet

(百万円 Millions of yen)

		2013/9/30		2014/9/30		2014/3/31	
		6カ月 Six months ended September 30, 2013	前年比 YOY (%)	6カ月 Six months ended September 30, 2014	前年比 YOY (%)	12カ月 Fiscal year ended March 31, 2014	前年比 YOY (%)
割賦売掛金 Installment sales accounts receivable		186,797	123.9	211,182	113.1	213,466	124.7
営業貸付金 Operating loans		123,724	98.2	127,901	103.4	125,215	101.2
営業債権 Operating receivables		310,521	112.2	339,084	109.2	338,681	114.8
固定資産 Fixed assets		250,790	97.4	250,461	99.9	249,476	99.2
有利子負債 Interest-bearing debt		265,769	105.4	263,833	99.3	264,824	108.6
利息返還損失引当金 Provision for loss on interest repayment		8,581	62.7	5,998	69.9	6,870	61.6
自己資本 Shareholders' equity		309,392	106.3	320,408	103.6	315,446	103.9
自己資本比率 Equity ratio		47.6%	+0.5%	48.2%	+0.6%	47.5%	△1.1%
総資産 Total assets		650,324	105.2	664,064	102.1	664,019	106.4

6. 店別総売上高

Gross sales of retailing and store operation by store

(百万円 Millions of yen)

		2013/9/30		2014/9/30		2014/3/31	
		6カ月 Six months ended September 30, 2013	前年比 YOY (%)	6カ月 Six months ended September 30, 2014	前年比 YOY (%)	12カ月 Fiscal year ended March 31, 2014	前年比 YOY (%)
(1)	マルイ Marui						
	北千住マルイ Kitasenju Marui	16,810	101.0	16,524	98.3	35,795	101.8
	*1 新宿 Shinjuku	13,867	102.5	13,175	101.9	29,358	104.6
	有楽町マルイ Yurakucho Marui	10,763	99.7	10,908	101.3	23,252	101.6
	ファミリー溝口 Family Mizonokuchi	10,685	99.3	10,236	95.8	22,672	100.1
	[通信販売] [Online shopping and Mail-order]	9,213	101.2	9,210	99.9	20,487	104.1
	国分寺マルイ Kokubunji Marui	7,030	101.4	6,762	96.2	14,850	101.8
	上野マルイ Ueno Marui	6,351	100.4	6,418	101.1	13,791	103.5
	シティ横浜 City Yokohama	7,242	92.6	6,381	88.1	15,421	93.7
	ファミリー志木 Family Shiki	6,125	105.7	6,257	102.2	13,309	109.0
	錦糸町 Kinshicho	6,038	99.7	6,131	101.5	13,104	102.3
	ファミリー海老名 Family Ebina	6,203	94.7	6,037	97.3	13,164	97.6
	なんばマルイ Namba Marui	5,770	95.3	5,519	95.7	12,546	95.8
	大宮 Omiya	5,614	96.2	5,259	93.7	12,045	96.7
	渋谷 Shibuya	4,909	99.6	4,512	91.9	10,094	97.3
	柏 Kashiwa	3,587	95.7	3,492	97.3	7,609	94.6
	*2 池袋マルイ Ikebukuro Marui	3,765	95.9	3,266	86.8	7,915	96.2
	*3 吉祥寺 Kichijoji	3,312	96.6	2,809	98.5	6,698	103.5
	静岡 Shizuoka	2,968	87.6	2,704	91.1	6,520	89.2
	*4 町田マルイ Machida Marui	2,978	93.3	2,691	90.3	6,057	91.0
	中野マルイ Nakano Marui	2,646	105.7	2,585	97.7	5,411	104.8
	神戸マルイ Kobe Marui	2,624	90.3	2,446	93.2	5,628	91.2
	川崎 Kawasaki	2,384	92.4	2,265	95.0	5,107	94.6
	草加マルイ Soka Marui	2,157	98.5	2,196	101.8	4,629	100.8
	京都マルイ Kyoto Marui	2,207	110.8	2,161	97.9	4,638	107.8
	水戸 Mito	2,019	89.0	1,899	94.1	4,347	91.6
	*5 [専門店] [Specialty stores]	1,300	95.1	1,019	90.5	2,507	95.6
(2)	モディ Modi						
	戸塚モディ Totsuka Modi	4,487	104.2	4,468	99.6	9,470	105.5
	町田モディ Machida Modi	4,317	104.2	4,170	96.6	8,958	105.8
	川越モディ Kawagoe Modi	819	95.7	736	89.9	1,622	95.4

* 「店別総売上高」は、従来の商品売上高に定期借家テナントの売上高等を加えて算出しております。

Gross sales of retailing and store operation by store includes revenues from fixed-term rental tenant contracts in addition to conventional product sales.

*1,3,5 前年比は、閉鎖店を除いております。 YOY (%) is calculated from retailing and store operation sales without closed stores.

*2 池袋マルイは、フロアを一部閉鎖しております。(上半期の売場閉鎖率11%)

Ikebukuro Marui closed a portion of its sales floors. (11% of sales floors closed during the six months ended September 30, 2014).

*4 町田マルイは一部フロア閉鎖を経て、5月21日にリニューアルオープンしております。(上半期の売場閉鎖率13%)

Machida Marui closed a portion of its sales floors, which was then reopened on May 21, 2014

(13% of sales floors closed during the six months ended September 30, 2014).

7. 小売・店舗事業月次総売上高

Year-on-year % change in monthly gross sales of retailing and store operation (%)

	4月 APR.	5月 MAY	6月 JUN.	7月 JUL.	8月 AUG.	9月 SEP.	10月 OCT.	11月 NOV.	12月 DEC.	1月 JAN.	2月 FEB.	3月 MAR.	年度 TOTAL
2015/3/31	95.9	98.5	93.3	93.8	97.5	98.9							96.3
既存店 Existing stores	98.0	99.7	94.4	95.2	99.0	99.7							97.6

* 「総売上高」は、従来の商品売上高に定期借家テナントの売上高等を加えて算出しております。

Gross sales of retailing and store operation includes revenues from fixed-term rental tenant contracts in addition to conventional product sales.

8. 入店・買上客数及び客単価の伸長率

Trend in number of visiting customer (%)

	2013/9/30		2014/9/30		2014/3/31	
	6ヵ月 Six months ended September 30, 2013	既存店 Existing stores	6ヵ月 Six months ended September 30, 2014	既存店 Existing stores	12ヵ月 Fiscal year ended March 31, 2014	既存店 Existing stores
入店客数 Number of customer coming to store	101.8	102.0	100.4	100.5	100.8	101.5
買上客数 Number of purchase	104.9	105.1	102.3	102.0	104.4	105.0
客単価 Sales per purchase	94.1	94.1	93.8	95.9	95.2	95.4

9. カード会員数

Number of credit card members

(万人 10 thousand)

	2013/9/30		2014/9/30		2014/3/31	
	6ヵ月 Six months ended September 30, 2013	前年差 change	6ヵ月 Six months ended September 30, 2014	前年差 change	12ヵ月 Fiscal year ended March 31, 2014	前年差 change
エポスカード Epos Card	510	+ 41	564	+ 53	536	+ 46
プラチナ/ゴールド Platinum/Gold Card	72	+ 26	94	+ 21	83	+ 25
赤いカード Akai Card	7	△ 4	4	△ 3	6	△ 2
会員数 合計 Total	517	+ 37	568	+ 51	542	+ 44
新規会員数 New cardholders	35	+ 1	35	△ 0	71	△ 0
丸井店舗外発行 Cards issued outside of Marui stores	6	+ 1	8	+ 2	12	+ 2
利用客数 Active cardholders	288	+ 29	306	+ 19	354	+ 30

10. カード取扱高

Card transactions

(億円 100 millions of yen)

	2013/9/30		2014/9/30		2014/3/31	
	6ヵ月 Six months ended September 30, 2013	前年比 YOY (%)	6ヵ月 Six months ended September 30, 2014	前年比 YOY (%)	12ヵ月 Fiscal year ended March 31, 2014	前年比 YOY (%)
ショッピング取扱高 Card shopping transactions	3,906	121.8	4,631	118.5	8,491	123.6
丸井内取扱高 Total transactions at Marui stores	599	99.9	574	95.8	1,291	101.2
外部加盟店取扱高 Total transactions outside Marui stores	3,307	126.8	4,057	122.6	7,199	128.8
リボ分割取扱高 Total transactions for revolving and installment payments	532	122.2	601	112.9	1,129	118.6
キャッシング取扱高 Cash advance transactions	624	112.6	693	111.1	1,277	111.1

11. 営業債権の状況

Operating receivables

(1) 割賦売掛金残高 Installment sales accounts receivable (百万円 Millions of yen)

	2013/9/30		2014/9/30		2014/3/31	
	6ヵ月 Six months ended September 30, 2013	前年比 YOY (%)	6ヵ月 Six months ended September 30, 2014	前年比 YOY (%)	12ヵ月 Fiscal year ended March 31, 2014	前年比 YOY (%)
リボ・分割払い Revolving repayment, Payment by installments (流動化債権を含む) (Including factoring accounts receivable)	146,195	124.7	158,854	108.7	160,562	120.4
	(146,195)	(121.1)	(172,180)	(117.8)	(160,562)	(119.6)
1・2回、ボーナス1回払い等 Payment by installments within two times, lump-sum payment in bonus months, Others (流動化債権を含む) (Including factoring accounts receivable)	40,601	121.2	52,328	128.9	52,903	140.0
	(82,601)	(122.4)	(102,328)	(123.9)	(98,903)	(132.2)
合 計 Total (流動化債権を含む) (Including factoring accounts receivable)	186,797	123.9	211,182	113.1	213,466	124.7
	(228,797)	(121.6)	(274,508)	(120.0)	(259,466)	(124.1)

(2) 営業貸付金残高 Operating loans outstanding (百万円 Millions of yen)

	2013/9/30		2014/9/30		2014/3/31	
	6ヵ月 Six months ended September 30, 2013	前年比 YOY (%)	6ヵ月 Six months ended September 30, 2014	前年比 YOY (%)	12ヵ月 Fiscal year ended March 31, 2014	前年比 YOY (%)
エポスカード Epos Card Co., Ltd.	114,113	100.5	121,397	106.4	116,544	103.2
ゼロファースト Zero First Co., Ltd.	9,610	77.0	6,504	67.7	8,671	80.4
合 計 Total	123,724	98.2	127,901	103.4	125,215	101.2

(3) 1顧客当たり貸付残高 Loans outstanding by customer (万円 10 thousands of yen)

	2013/9/30		2014/9/30		2014/3/31	
	6ヵ月 Six months ended September 30, 2013	前年比 YOY (%)	6ヵ月 Six months ended September 30, 2014	前年比 YOY (%)	Fiscal year ended March 31, 2014	前年比 YOY (%)
エポスカード Epos Card Co., Ltd.	20.4	105.2	22.2	108.8	21.3	106.9
ゼロファースト Zero First Co., Ltd.	24.8	101.0	25.2	101.5	25.4	104.7
合 計 Total	20.7	104.5	22.3	108.0	21.6	106.5

(4) 貸倒率 Ratio of bad debt write-offs (%)

	2013/9/30		2014/9/30		2014/3/31	
	6ヵ月 Six months ended September 30, 2013	前年差 change	6ヵ月 Six months ended September 30, 2014	前年差 change	Fiscal year ended March 31, 2014	前年差 change
エポスカード Epos Card Co., Ltd.	0.98	△ 0.29	0.84	△ 0.14	1.82	△ 0.45
ゼロファースト Zero First Co., Ltd.	1.37	△ 0.56	1.36	△ 0.01	2.73	△ 1.04
合 計 Total	0.99	△ 0.30	0.85	△ 0.14	1.84	△ 0.48

* 貸倒率 = 貸倒償却額 / 営業債権 (期末)

Ratio of bad debt write-offs = Bad debt write-offs / Operating receivables (at September 30, 2014)

12. 設備投資

Capital investments

(1) 出店、増床などの状況

Store openings and closures, expansion of sales floor space and store renovations

	2013/3/31 Fiscal year ended March 31, 2013	2014/3/31 Fiscal year ended March 31, 2014	2014/9/30 Six months ended September 30, 2014
出店 Store openings	—	—	—
主な改装店舗 Major store renovations	新宿 Shinjuku 北千住マルイ Kitasenju Marui 大宮 Omiya シティ横浜 City Yokohama なんばマルイ Namba Marui	新宿 Shinjuku 町田マルイ Machida Marui 有楽町マルイ Yurakucho Marui 北千住マルイ Kitasenju Marui 錦糸町 Kinshicho	町田マルイ Machida Marui シティ横浜 City Yokohama 吉祥寺 Kichijoji 錦糸町 Kinshicho 池袋マルイ Ikebukuro Marui
閉鎖 Store closings	—	新宿マルイワン Shinjuku Marui One	—

(2) 売場面積の状況 Sales floor space

(千㎡ Thousand m²)

	2013/3/31 Fiscal year ended March 31, 2013	2014/3/31 Fiscal year ended March 31, 2014	2014/9/30 Six months ended September 30, 2014
出店 Store openings	—	—	—
閉鎖及び減床 Store closings and Contraction of sales floor space	△ 5.3	△ 6.6	△ 2.3
期末売場面積 Total floor space at the end of period	415.0	408.4	406.1
期中平均売場面積 Average sales floor space during the period	417.9	411.3	406.5

(3) 今後の出店計画 Planned store openings

	所在地 Location	売場面積 Sales floor space	開店時期 Date of opening	投資額 Total investment
博多 Hakata	福岡県 福岡市 Fukuoka-city, Fukuoka	14,000m ²	2016年春 Spring	50億円 5.0 Billion yen

(4) 設備投資額と減価償却費

Capital investments and depreciation and amortization

(百万円 Millions of yen)

	2014/3/31	2014/9/30	2015/3/31	2016/3/31	2017/3/31
設備投資額 Capital investments	11,238	5,946	14,000	16,000	11,000
減価償却費 Depreciation and amortization	9,988	5,070	11,000	11,000	11,000

13. 有利子負債

Interest-bearing debt

(1) 有利子負債の内訳 Breakdown of interest-bearing debt

(百万円 Millions of yen)

	2014/3/31		2014/9/30		2013/9/30	
	Fiscal year ended March 31, 2014	前期末差 Change	Six months ended September 30, 2014	前期末差 Change	Six months ended September 30, 2013	前期末差 Change
短期借入金 Short-term loans	71,324	+ 2,062	49,333	△ 21,990	62,269	△ 6,992
長期借入金 Long-term loans	79,500	△ 8,000	86,500	+ 7,000	74,500	△ 13,000
コマーシャル・ペーパー Commercial paper	12,000	+ 7,000	6,000	△ 6,000	27,000	+ 22,000
社債 Straight bonds	102,000	+ 20,000	122,000	+ 20,000	102,000	+ 20,000
合計 Total	264,824	+ 21,062	263,833	△ 990	265,769	+ 22,007

(2) 社債明細 Breakdown of bonds

(百万円 Millions of yen)

銘柄 Issues	利率 Interest rates	2014/9/30残高 Amount due at September 30, 2014	発行年月 Date of issuance	償還期限 Due date	年限 Years
第13回普通社債 #13 Straight bond	1.510%	10,000	2010/3	2017/3	7年
第16回普通社債 #16 Straight bond	1.010%	12,000	2010/12	2015/12	5年
第17回普通社債 #17 Straight bond	0.800%	20,000	2011/12	2014/12	3年
第18回普通社債 #18 Straight bond	0.970%	10,000	2012/3	2017/3	5年
第19回普通社債 #19 Straight bond	0.580%	5,000	2012/5	2015/5	3年
第20回普通社債 #20 Straight bond	0.790%	10,000	2012/5	2017/5	5年
第21回普通社債 #21 Straight bond	0.570%	10,000	2012/11	2017/11	5年
第22回普通社債 #22 Straight bond	0.850%	5,000	2012/11	2019/11	7年
第23回普通社債 #23 Straight bond	0.342%	10,000	2013/8	2016/8	3年
第24回普通社債 #24 Straight bond	0.582%	10,000	2013/8	2018/8	5年
第25回普通社債 #25 Straight bond	0.344%	10,000	2014/6	2019/6	5年
第26回普通社債 #26 Straight bond	0.562%	10,000	2014/6	2021/6	7年
合計 Total	—	122,000	—	—	—

14. 従業員の状況

Number of employees

(人 Number)

	2013/9/30		2014/9/30		2014/3/31	
	Six months ended September 30, 2013	前年差 Change	Six months ended September 30, 2014	前年差 Change	Fiscal year ended March 31, 2014	前年差 Change
小売・店舗事業 Retailing and store operation	4,440	△ 182	4,169	△ 271	4,253	△ 205
カード事業 Credit card services	631	+ 112	746	+ 115	648	+ 124
小売関連サービス事業 Retailing-related service	875	+ 25	957	+ 82	882	△ 26
本社管理部門 Head office, corporate management departments	182	△ 31	183	+ 1	183	△ 28
合計 Total	6,128	△ 76	6,055	△ 73	5,966	△ 135
臨時従業員 (期中平均) Temporary employees (average over the six months)	1,993	+ 54	2,097	+ 104	1,976	+ 15

15. 2015年3月期予想

Forecast for the year ending March 31, 2015

連結 MARUI GROUP CO., LTD. and its consolidated subsidiaries (百万円 Millions of yen)

	2014/3/31		2015/3/31	
	Fiscal year ended March 31, 2014	前年比 YOY (%)	予 想 Forecast	前年比 YOY (%)
売上高 Total operating revenues	416,460	102.2	409,000	98.2
小売・店舗事業 Retailing and store operation	322,342	98.9	307,500	95.4
カード事業 Credit card services	59,421	115.3	67,000	112.8
小売関連サービス事業 Retailing-related services	34,695	116.3	34,500	99.4
売上総利益 Gross profit	155,726	105.1	159,500	102.4
販売費及び一般管理費 Selling, general and administrative expenses	128,579	103.8	131,500	102.3
営業利益 Operating income	27,146	111.8	28,000	103.1
小売・店舗事業 Retailing and store operation	10,562	103.3	8,000	75.7
カード事業 Credit card services	15,634	118.6	19,000	121.5
小売関連サービス事業 Retailing-related services	4,523	130.9	4,000	88.4
消去又は全社 Eliminations/Corporate	△ 3,574	—	△ 3,000	—
経常利益 Ordinary income	27,698	113.3	28,000	101.1
当期純利益 Net income	15,409	116.3	16,000	103.8

(%)

売上総利益率 Gross margin of total operating revenues	37.4	+ 1.0	39.0	+ 1.6
小売・店舗事業荒利益率 Gross margin of retailing and store operation	27.7	± 0.0	27.8	+ 0.1
営業利益率 Operating income on total operating revenues	6.5	+ 0.5	6.8	+ 0.3

(円 Yen)

1株当たり当期純利益 Net income per share	56.29	116.2	58.44	103.8
自己資本当期純利益率 (ROE) Return on equity	5.0%	+ 0.5%	5.0%	± 0.0%
1株当たり配当金 Cash dividends per share	18.00	120.0	19.00	105.6
配当性向 Payout ratio	32.0%	+ 1.0%	32.5%	+ 0.5%