

# DATA BOOK

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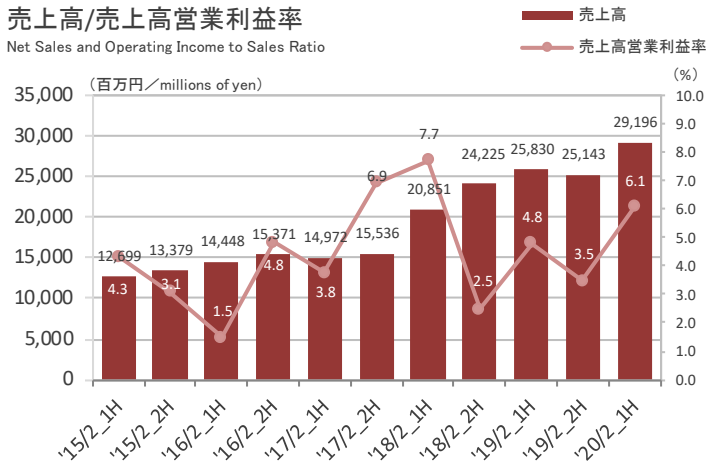
(2019年3月1日～2019年8月31日)

1st March 2019 - 31st August 2019

株式会社DDホールディングス  
DD Holdings Co., Ltd.

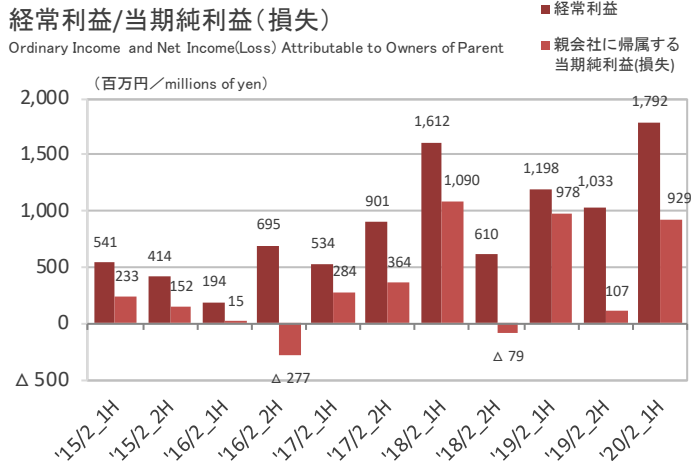
## 売上高/売上高営業利益率

Net Sales and Operating Income to Sales Ratio



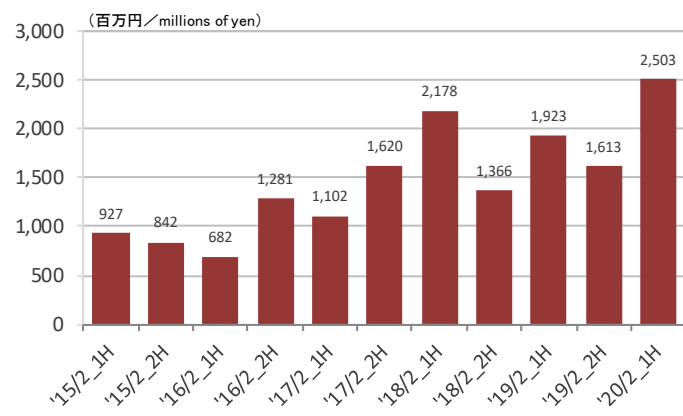
## 経常利益/当期純利益(損失)

Ordinary Income and Net Income(Loss) Attributable to Owners of Parent



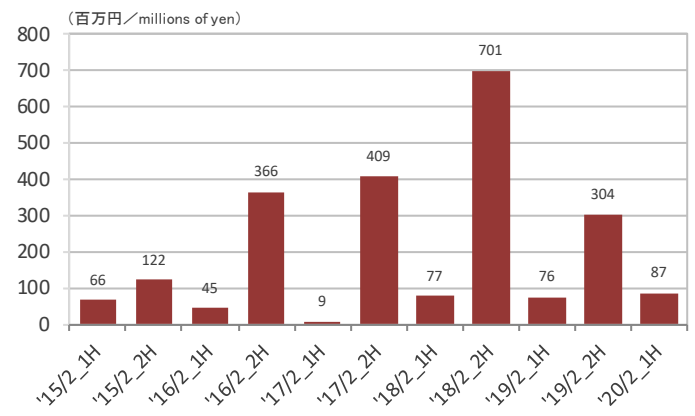
## EBITDA

EBITDA ※



## 特別損失

Extraordinary Losses



(単位: 百万円/millions of yen)

		'15/2_1H	'15/2_2H	'16/2_1H	'16/2_2H	'17/2_1H	'17/2_2H	'18/2_1H	'18/2_2H	'19/2_1H	'19/2_2H	'20/2_1H
売上高		12,699	13,379	14,448	15,371	14,972	15,536	20,851	24,225	25,830	25,143	29,196
Net Sales	前期比 YoY (%)	102.7	107.8	113.8	114.9	103.6	101.1	139.3	155.9	123.9	103.8	113.0
営業利益		551	413	213	739	565	1,075	1,607	597	1,240	875	1,769
Operating Income	売上比 Ratio to Sales (%)	4.3	3.1	1.5	4.8	3.8	6.9	7.7	2.5	4.8	3.5	6.1
	前期比 YoY (%)	201.9	93.7	38.7	179.1	265.4	145.4	284.2	55.6	77.2	146.4	142.6
経常利益		541	414	194	695	534	901	1,612	610	1,198	1,033	1,792
Ordinary Income	売上比 Ratio to Sales (%)	4.3	3.1	1.3	4.5	3.6	5.8	7.7	2.5	4.6	4.1	6.1
	前期比 YoY (%)	180.2	86.8	35.9	167.9	275.1	129.6	301.7	67.7	74.3	169.4	149.6
親会社に帰属する 当期純利益(損失)		233	152	15	△ 277	284	364	1,090	△ 79	978	107	929
Net Income(Loss) Attributable to Owners of Parent	売上比 Ratio to Sales (%)	1.8	1.1	0.1	-	1.9	2.3	5.2	-	3.8	-	3.2
	前期比 YoY (%)	211.3	260.6	6.6	-	1,832.2	-	383.1	-	89.8	-	95.0

(単位: 百万円/millions of yen)

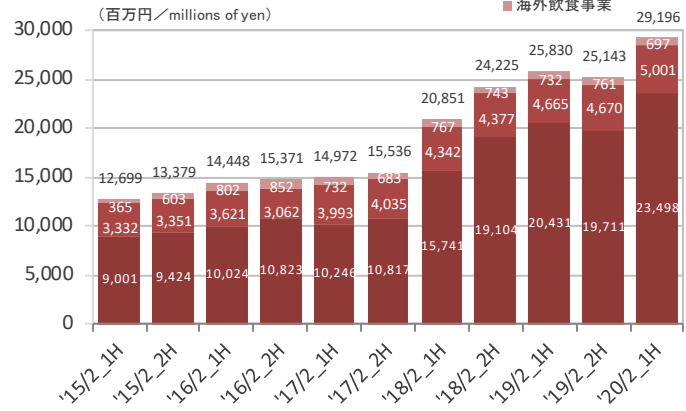
		'15/2_1H	'15/2_2H	'16/2_1H	'16/2_2H	'17/2_1H	'17/2_2H	'18/2_1H	'18/2_2H	'19/2_1H	'19/2_2H	'20/2_1H
EBITDA ※		927	842	682	1,281	1,102	1,620	2,178	1,366	1,923	1,613	2,503
	前期比 YoY (%)	142.9	101.2	73.5	152.1	161.7	126.4	197.6	84.3	88.3	118.1	130.2
特別損失		66	122	45	366	9	409	77	701	76	304	87
Extraordinary Losses	前期比 YoY (%)	95.9	40.6	68.2	299.2	20.9	111.6	823.1	171.4	99.1	43.5	113.8

※ EBITDA=営業利益+減価償却費+のれん償却費+権利金償却費+長期前払費用償却

Operating Income + Depreciation + Amortization of Goodwill + Amortization of Guarantee Deposits + Amortization of Long-term Prepaid Expenses

## セグメント別売上高

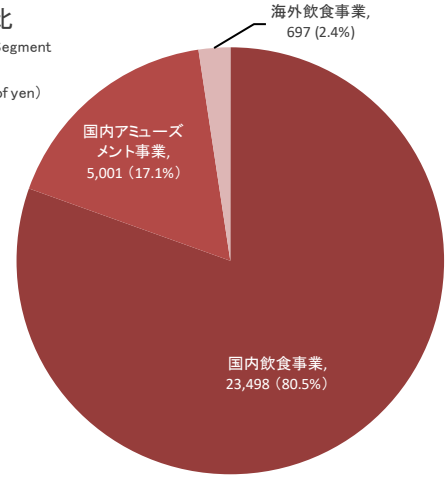
Net Sales by Segment



## 売上高構成比

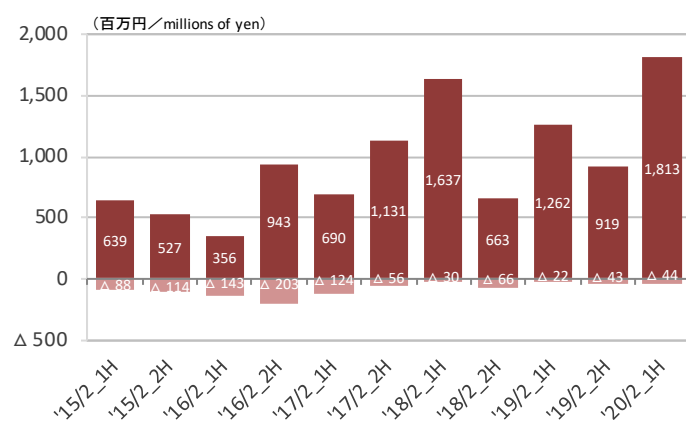
Net Sales Share by Segment

'20/2\_1H  
(百万円/millions of yen)



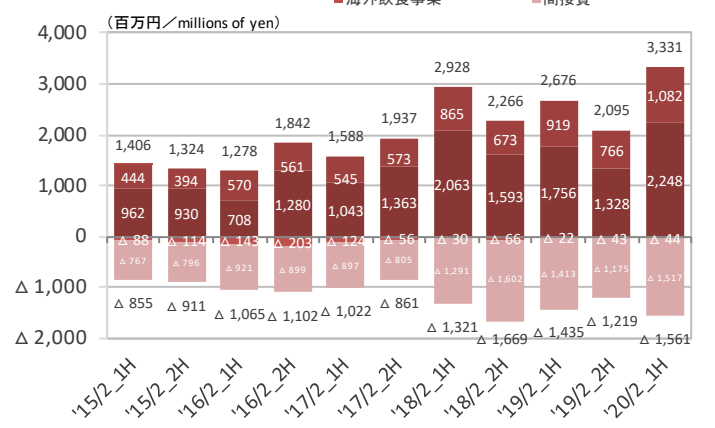
## 国内外別営業利益

Operating Income (Loss) : Japan - Overseas



## セグメント別営業利益

Operating Income (Loss) by Segment



(単位: 百万円/millions of yen)

	'15/2_1H	'15/2_2H	'16/2_1H	'16/2_2H	'17/2_1H	'17/2_2H	'18/2_1H	'18/2_2H	'19/2_1H	'19/2_2H	'20/2_1H
売上高 Net Sales	12,699	13,379	14,448	15,371	14,972	15,536	20,851	24,225	25,830	25,143	29,196
国内 Japan	12,334	12,776	13,646	13,886	14,240	14,853	20,083	23,481	25,097	24,382	28,499
飲食事業 F & B Business	9,001	9,424	10,024	10,823	10,246	10,817	15,741	19,104	20,431	19,711	23,498
アミューズメント事業 Amusement Business	3,332	3,351	3,621	3,062	3,993	4,035	4,342	4,377	4,665	4,670	5,001
海外 Overseas	365	603	802	852	732	683	767	743	732	761	697
アメリカ USA	293	390	625	685	677	684	767	743	732	761	697
アジア Asia	71	212	176	166	55	△ 1	0	0	0	0	0

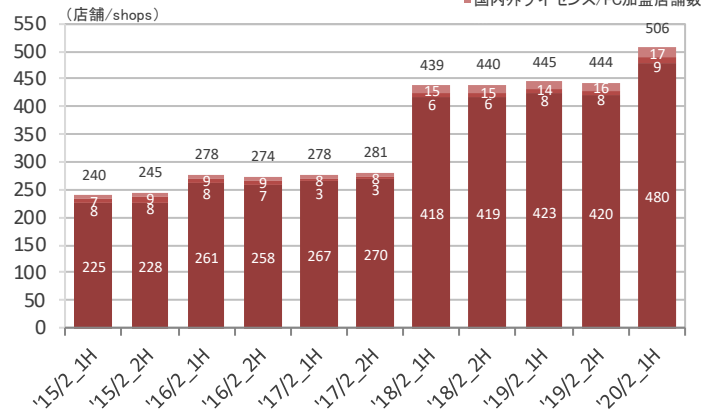
(単位: 百万円/millions of yen)

	'15/2_1H	'15/2_2H	'16/2_1H	'16/2_2H	'17/2_1H	'17/2_2H	'18/2_1H	'18/2_2H	'19/2_1H	'19/2_2H	'20/2_1H
営業利益 Operating Income (Loss)	551	413	213	739	565	1,075	1,607	597	1,240	875	1,769
国内 Japan	639	527	356	943	690	1,131	1,637	663	1,262	919	1,813
飲食事業 F & B Business	962	930	708	1,280	1,043	1,363	2,063	1,593	1,756	1,328	2,248
アミューズメント事業 Amusement Business	444	394	570	561	545	573	865	673	919	766	1,082
間接費 Indirect Expenses	△ 767	△ 796	△ 921	△ 899	△ 897	△ 805	△ 1,291	△ 1,602	△ 1,413	△ 1,175	△ 1,517
海外 Overseas	△ 88	△ 114	△ 143	△ 203	△ 124	△ 56	△ 30	△ 66	△ 22	△ 43	△ 44
アメリカ USA	△ 79	△ 103	△ 104	△ 144	△ 116	△ 55	△ 27	△ 64	△ 19	△ 41	△ 42
アジア Asia	△ 8	△ 11	△ 39	△ 58	△ 8	△ 0	△ 2	△ 1	△ 2	△ 2	△ 1

# 店舗数・従業員数 Number of Shops and Employees

## 総店舗数

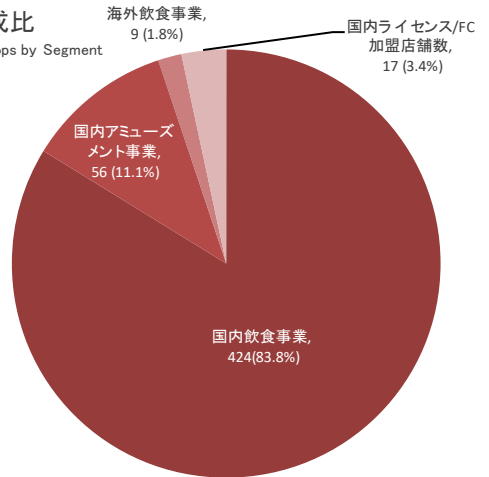
Total Number of Shops (Japan-Overseas)



## 総店舗数構成比

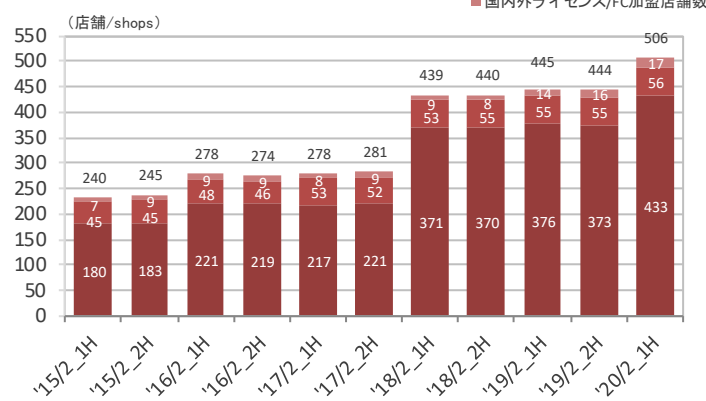
Numbers and % of Shops by Segment '20/2\_1H

(店舗/shops)



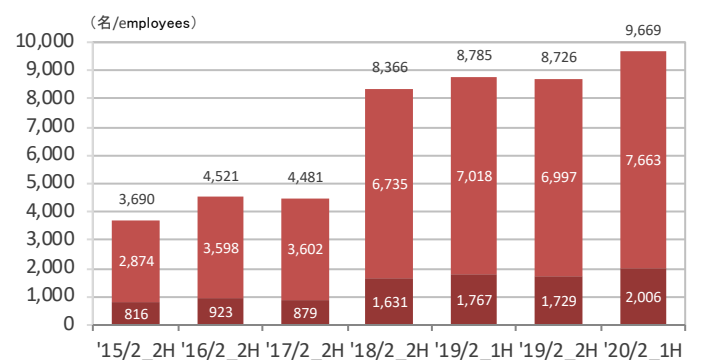
## セグメント別店舗数

Number of Shops by Segment



## 従業員数

Number of Employees



(単位: 店舗/shops)

	'15/2_1H	'15/2_2H	'16/2_1H	'16/2_2H	'17/2_1H	'17/2_2H	'18/2_1H	'18/2_2H	'19/2_1H	'19/2_2H	'20/2_1H
総店舗数	240	245	278	274	278	281	439	440	445	444	506
Total Number of Shops	240	245	278	274	278	281	439	440	445	444	506
直営店舗数	233	236	269	265	270	273	424	425	431	428	489
Directly Operating Shops	233	236	269	265	270	273	424	425	431	428	489
国内直営店舗数	225	228	261	258	267	270	418	419	423	420	480
Directly Operating Shops-Japan	225	228	261	258	267	270	418	419	423	420	480
飲食事業	180	183	213	212	214	218	365	364	368	365	424
F & B Business	180	183	213	212	214	218	365	364	368	365	424
アミューズメント事業	45	45	48	46	53	52	53	55	55	55	56
Amusement Business	45	45	48	46	53	52	53	55	55	55	56
海外直営店舗数	8	8	8	7	3	3	6	6	8	8	9
Directly Operating Shops-Overseas	8	8	8	7	3	3	6	6	8	8	9
アメリカ	2	2	3	3	3	3	6	6	8	8	9
USA	2	2	3	3	3	3	6	6	8	8	9
アジア	6	6	5	4	0	0	0	0	0	0	0
Asia	6	6	5	4	0	0	0	0	0	0	0
国内外ライセンス/FC加盟店舗数	7	9	9	9	8	8	15	15	14	16	17
Licenced and Franchised Shops	7	9	9	9	8	8	15	15	14	16	17

(単位: 人/ employees)

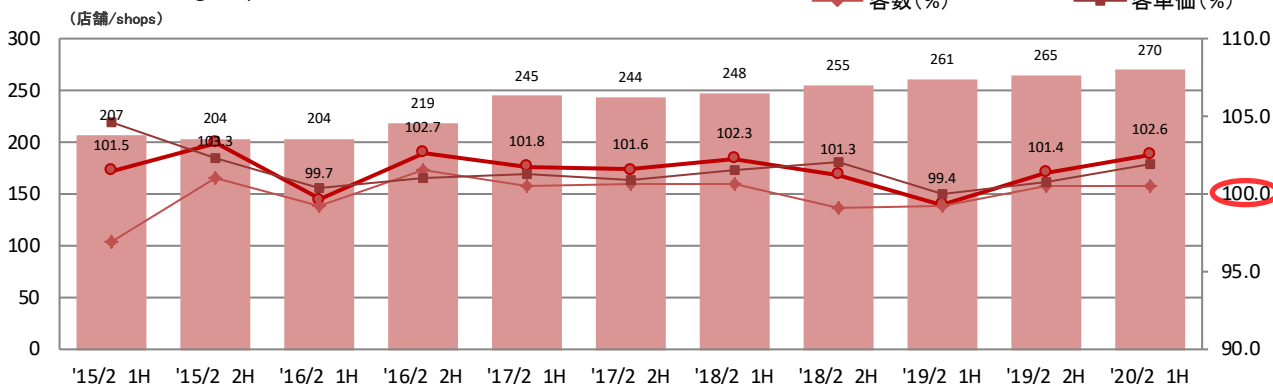
	'15/2_2H	'16/2_2H	'17/2_2H	'18/2_2H	'19/2_1H	'19/2_2H	'20/2_1H
従業員数	3,690	4,521	4,481	8,366	8,785	8,726	9,669
Number of Employees	3,690	4,521	4,481	8,366	8,785	8,726	9,669
正社員数	816	923	879	1,631	1,767	1,729	2,006
Full-time Employees	816	923	879	1,631	1,767	1,729	2,006
パートナー数	2,874	3,598	3,602	6,735	7,018	6,997	7,663
Part-time Employees	2,874	3,598	3,602	6,735	7,018	6,997	7,663

# 国内既存店売上高前年比推移

# Net Sales YoY of Domestic Existing Shops

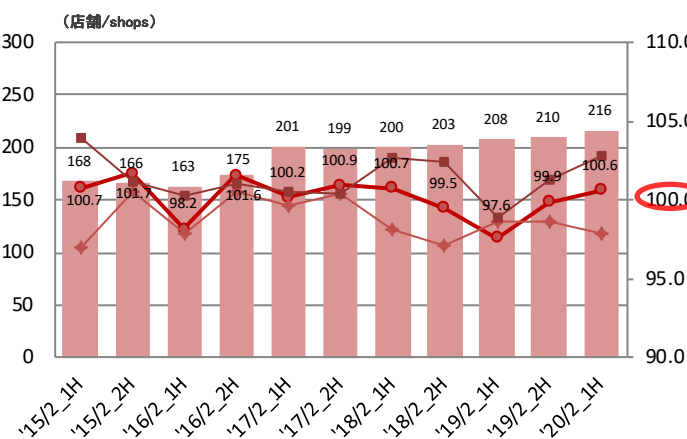
## 既存店(全店)

Total - Domestic Existing Shops



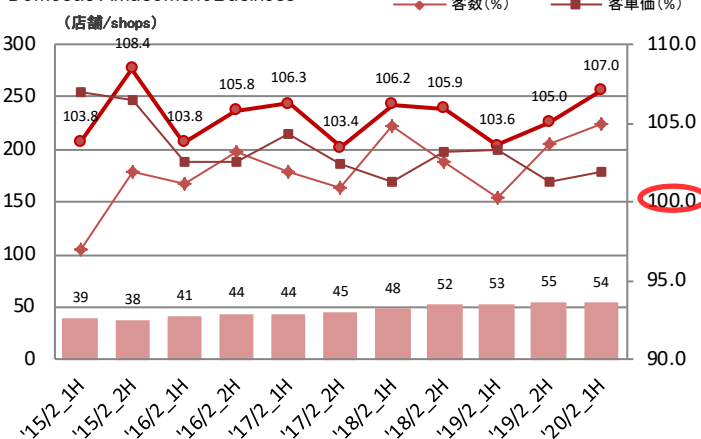
## 飲食事業

Domestic F & B Business



## アミューズメント事業\_既存店

Domestic Amusement Business



既存店(全店)	Total - Domestic Existing Shops	'15/2_1H	'15/2_2H	'16/2_1H	'16/2_2H	'17/2_1H	'17/2_2H	'18/2_1H	'18/2_2H	'19/2_1H	'19/2_2H	'20/2_1H
売上高(%)	Net Sales	101.5	103.3	99.7	102.7	101.8	101.6	102.3	101.3	99.4	101.4	102.6
客数(%)	Number of Customers	97.0	101.0	99.2	101.6	100.5	100.6	100.7	99.2	99.3	100.6	100.5
客単価(%)	Average Spend Per Customer	104.7	102.3	100.5	101.1	101.3	100.9	101.6	102.1	100.1	100.8	102.0
対象店舗数	Number of Shops	207	204	204	219	245	244	248	255	261	265	270

飲食事業	Domestic F & B Business	'15/2_1H	'15/2_2H	'16/2_1H	'16/2_2H	'17/2_1H	'17/2_2H	'18/2_1H	'18/2_2H	'19/2_1H	'19/2_2H	'20/2_1H
売上高(%)	Net Sales	100.7	101.7	98.2	101.6	100.2	100.9	100.7	99.5	97.6	99.9	100.6
客数(%)	Number of Customers	96.9	100.5	97.9	100.5	99.7	100.4	98.1	97.1	98.6	98.6	97.8
客単価(%)	Average Spend Per Customer	103.9	101.2	100.2	101.0	100.5	100.5	102.7	102.4	98.9	101.3	102.8
対象店舗数	Number of Shops	168	166	163	175	201	199	200	203	208	210	216

アミューズメント事業	Domestic Amusement Business	'15/2_1H	'15/2_2H	'16/2_1H	'16/2_2H	'17/2_1H	'17/2_2H	'18/2_1H	'18/2_2H	'19/2_1H	'19/2_2H	'20/2_1H
売上高(%)	Net Sales	103.8	108.4	103.8	105.8	106.3	103.4	106.2	105.9	103.6	105.0	107.0
客数(%)	Number of Customers	97.0	101.9	101.2	103.2	101.9	100.9	104.9	102.6	100.3	103.7	105.0
客単価(%)	Average Spend Per Customer	107.0	106.4	102.6	102.6	104.3	102.5	101.3	103.2	103.3	101.3	102.0
対象店舗数	Number of Shops	39	38	41	44	44	45	48	52	53	55	54

※ 2017年6月1日付で株式会社ゼットン(証券コード:3057)と株式会社商業藝術を、2019年3月1日付で株式会社エスエルディー(証券コード:3223)を連結子会社化いたしました。上記数値には含まれておりません。

Note: The above figures do not include the amount of Zetton Inc.(SEC code:3057) and Commercial Art Inc. converted into consolidated subsidiaries on 1st of June 2017(2Q of FY2017), and SLD Entertainment Inc.(SEC code:3223) converted into a consolidated subsidiary on 1st of March 2019(Q1 of FY2019).